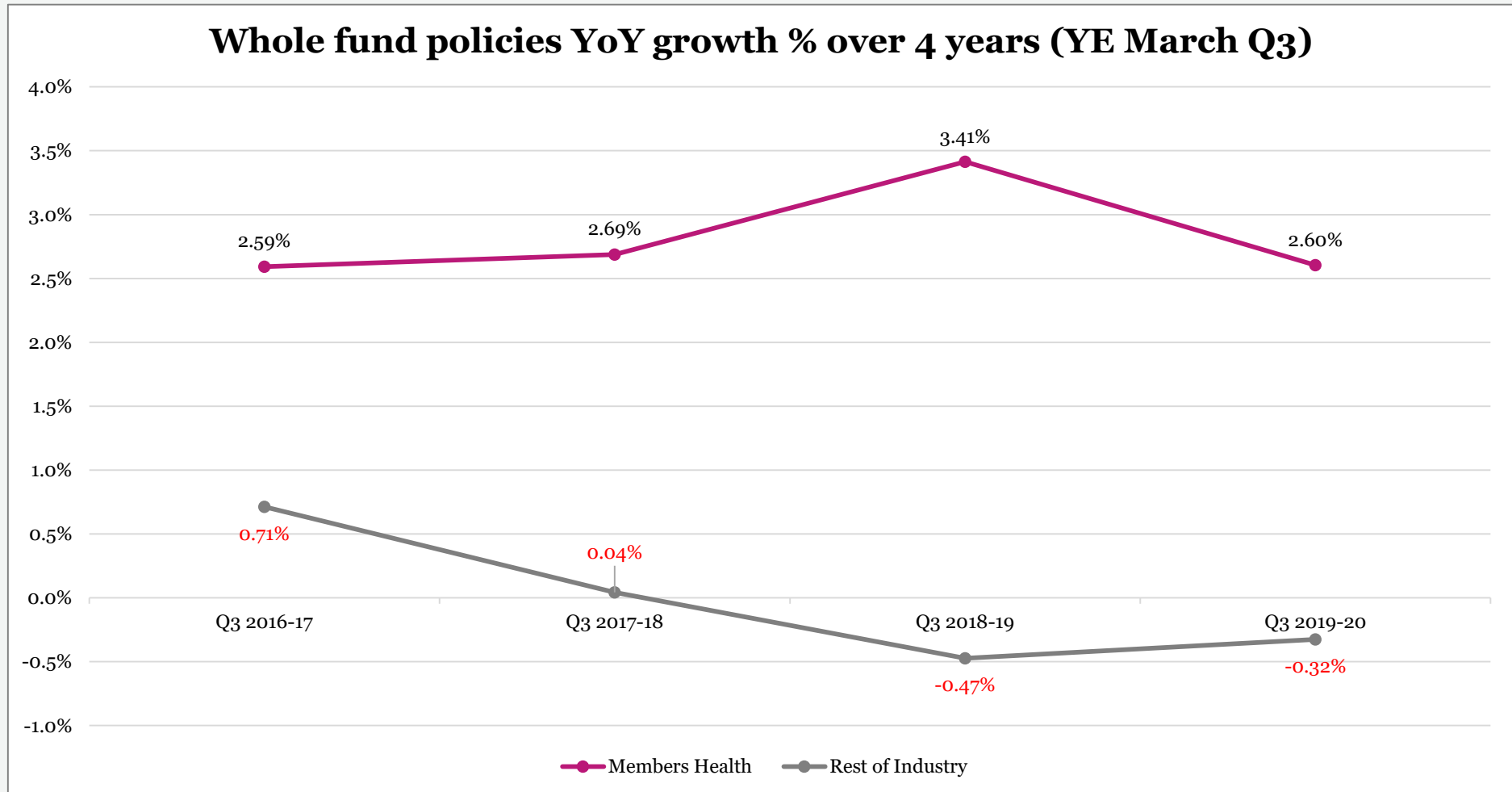
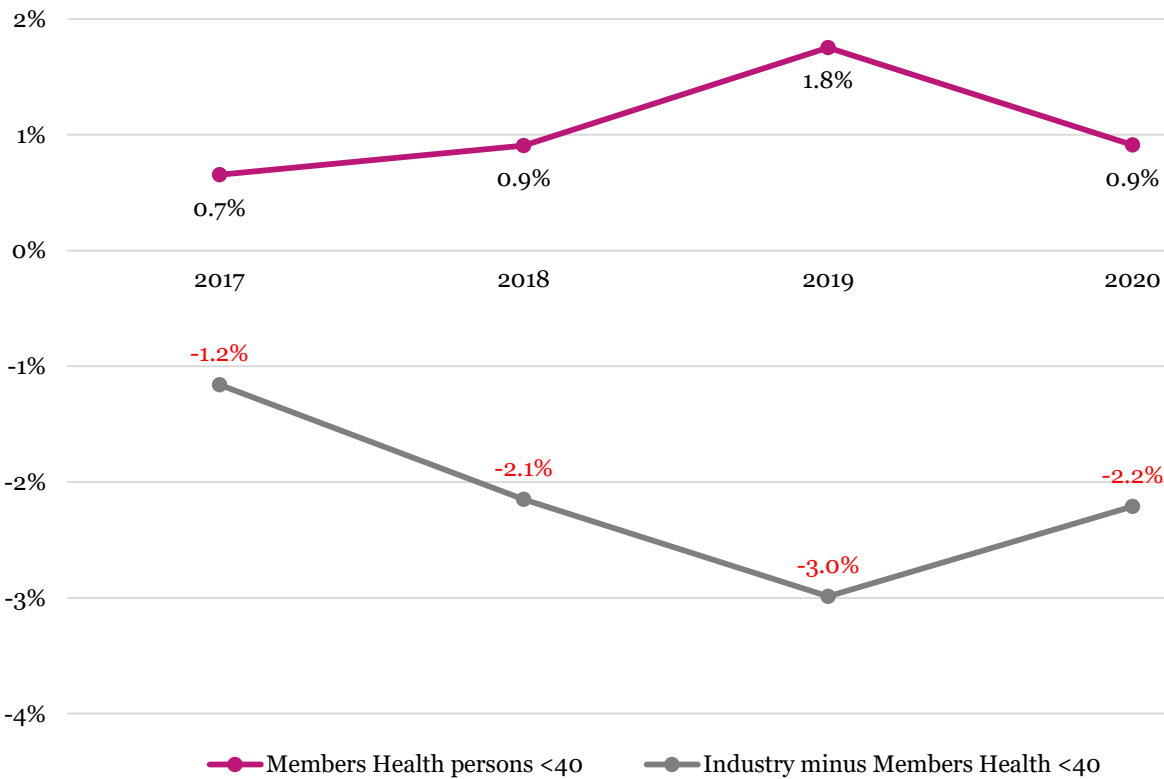


# Leading the industry - Members Health funds outperform on total policyholder growth

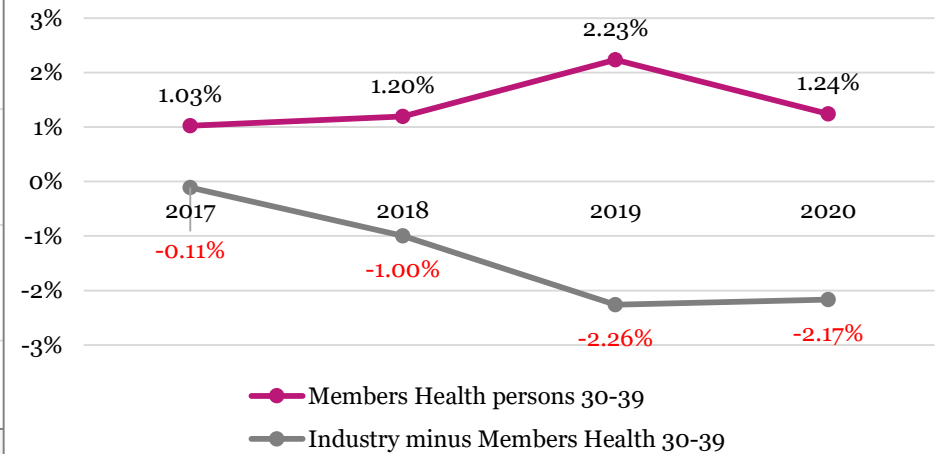


# Leading the industry – Members Health funds attracting younger persons year-on-year

YoY change persons insured under 40 years - Members Health vs Rest of Industry (YE March)

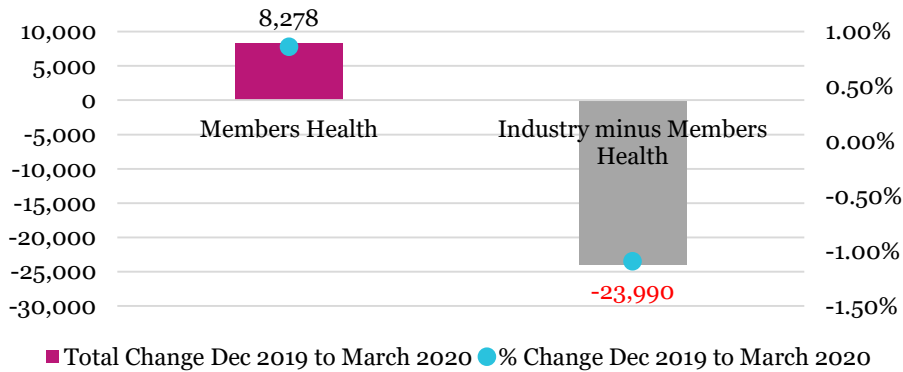


YoY change persons insured 30-39 years - Members Health vs Rest of Industry (YE March)

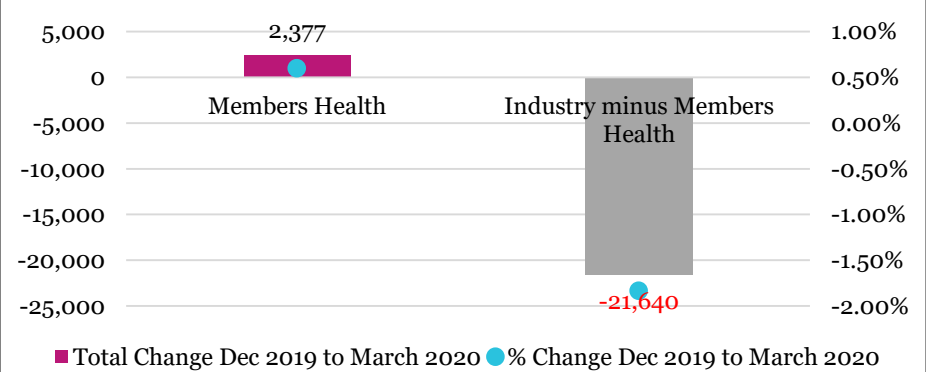


# During COVID-19: Members Health funds outperform in key membership age groups

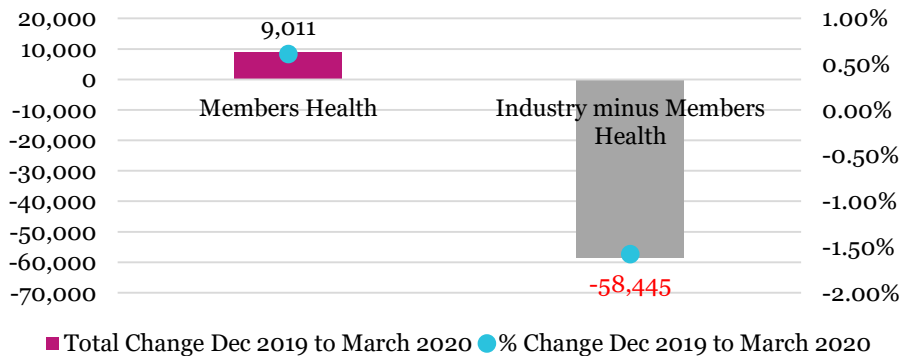
Change in persons insured <25 Dec 2019 to March 2020



Change in persons insured 30-39 Dec 2019 to March 2020



Change in persons insured <40 Dec 2019 to March 2020



Change in persons insured <65 Dec 2019 to March 2020

